

Is your company saving as much as it could by optimizing its international operations? Many companies are not aware that the way in which they import and export can be a major source of cost savings. Answering the following questions will help you determine whether you are saving money – or letting it slip through your fingers.

- | Yes | No | |
|--------------------------|--------------------------|---|
| <input type="checkbox"/> | <input type="checkbox"/> | 1. Do you consult tariff professionals before purchasing foreign grants? |
| <input type="checkbox"/> | <input type="checkbox"/> | 2. Are you sure you have the required documentation and proof to justify your company's reliance on NAFTA and exports to Canada and Mexico? |
| <input type="checkbox"/> | <input type="checkbox"/> | 3. If you export goods to the European market, do you apply "first sale for export" in strategies to lower duties and VAT payments? |
| <input type="checkbox"/> | <input type="checkbox"/> | 4. For goods shipped to Europe by air, do you take advantage of duty/VAT being billed only on that portion of the freight charge that corresponds with the cost of getting to the European airport? |
| <input type="checkbox"/> | <input type="checkbox"/> | 5. Have you considered using a Foreign Trade Zone (FTZ) to lower Merchandise Processing Fees (MPF) paid on U.S. exports? |
| <input type="checkbox"/> | <input type="checkbox"/> | 6. Have you aggressively unbundled non-dutiable charges (NDC) as interest payments or post-import installation charges to lower your customs duties? |
| <input type="checkbox"/> | <input type="checkbox"/> | 7. Do you use tariff engineering principles in your product design to lower applicable customs duties? |
| <input type="checkbox"/> | <input type="checkbox"/> | 8. Are you providing engineering or tech support to offshore manufacturers on a non-dutiable basis? |
| <input type="checkbox"/> | <input type="checkbox"/> | 9. Do you have a tariff classification database in place to support your customs planning functions? |
| <input type="checkbox"/> | <input type="checkbox"/> | 10. Do your transportation and brokerage functions fully explore all savings opportunities? |

If you answered "no" to any of these questions, then your company could be missing out on significant savings by not optimizing its international operations. To find out how FedEx Trade Networks can help minimize your customs exposure while maximizing your duty and cost savings, contact us toll free at **1.866.268.7602** or email ftninfo@fedex.com.

To take the Compliance Quiz, click [here](#). To take the Efficiency Quiz, click [here](#).
